



2012 Bayer CropScience Young Farmer Sustainability Award

Deadline: February 1, 2012

The Bayer CropScience Young Farmer Sustainability Award recognizes young agricultural producers who demonstrate excellence in business and environmental sustainability. Entrants are judged on entrepreneurial initiative and new approaches to farming (50%), environmental and other on-farm sustainability efforts (30%) and economic stability and sustainability (20%). Any farmer or rancher age 40 and under who receives at least half of his or her income from farming and farm-related ventures may apply.

To apply, complete the entry form and send a letter of reference from an accountant, banker, input dealer/representative or agribusiness leader. Winners agree to be recognized in articles potential print, broadcast and online media. Any financial information remains confidential unless entrants agree to its release.

First Place wins a new laptop computer and expense paid trips to the 2012 Commodity Classic in Nashville, Tenn. and Farm Journal Corn College during the summer of 2012. For information about this award or event, see www.bayercropscience.us/our-commitment/sustainability-award.

Return Entries to:

Bayer CropScience
c/o Sustainability Award
P.O. Box 12014
2 T.W. Alexander Drive
Research Triangle Park, NC 27709
Phone: (919) 549-2000
Email: bekah.mahan@bayer.com

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Please complete the following application.

Name _____ Birth date _____ Home phone _____
 Address _____
 City _____ State _____ Zip Code _____
 Office phone _____ Mobile phone _____
 Fax _____ E-mail address _____
 Type of farming operation (dairy, grain, etc.) _____
 Farm name _____

Applying as: Individual Multi-partner unit

Briefly describe your responsibilities in the management of the business.

GENERAL INFORMATION

Percent of income earned from farming _____ Annual gross income from farming _____
 Total acres farmed _____ Acres owned _____
 Acres rented _____ Acres custom farmed _____
 Please list other operators/business partners and their relationship to you.
 Name _____ Relationship _____ Full/Part-time _____
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What activities make up your business? Please indicate what percentage of total gross income is represented by each segment of your business.

_____ % Crops (include 2010 acres for each) _____
_____ % Livestock (list number and type of animals marketed per year, i.e. market hogs, feeder pigs, dairy cows milked, fed cattle, feeder cattle, other) _____
_____ % Agribusiness _____
_____ % Non-agribusiness _____

How many employees (below the management level) are involved in your farm/ranch?

Full-time _____ Part-time _____

Business structure: Sole proprietor _____ Partnership _____
Corporation _____ LLC _____

List your work experience (both on and off the farm), beginning with your current position.

ESSAY QUESTIONS (attach typed responses):

1. Give us a short history of your farm operation.
2. Why did you enter farming and what were your original goals? What are they now?
3. Describe a business innovation/practice that you have developed or use that makes your farm business more sustainable in any of the following areas: (1) farm finance; (2) family/employee relations; (3) environmental.
4. Describe the success of that effort. If applicable, include any documentation that might support your statement (for example, financials, newspaper articles, industry awards).
5. What challenges have you faced and overcome in your operation as a young producer?
7. Describe in additional efforts toward sustainability on your farm, i.e., conservation efforts, new technologies or "out-of-the-box" business practices.
9. In one or two sentences, describe what "sustainability" means to you.

References (for example, CPA, lender, business leader or other financial consultant)

I grant permission for Bayer CropScience to contact the following references for information about my farm, including my financial progress. (Please attach letters from references.)

Name _____
Title _____
Address _____

Phone _____

Name _____
Title _____
Address _____

Phone _____

I certify that the above information is accurate and agree to appear in subsequent publicity of this award, should I win.

Applicant's signature: _____